

# Jobvite

## FAST FACTS Q3v 2016

### **JOBVITE. RECRUIT BRILLIANTLY.**

Jobvite's comprehensive and analytics-driven [recruiting platform](#) helps emerging and enterprise companies to hire top talent efficiently and cost effectively. We automate and accelerate the entire recruiting process—from sourcing to onboarding new employees. The Jobvite Platform includes an easy-to-use Applicant Tracking System (ATS), social recruiting capabilities, mobile-optimized branded career sites, a mobile app for hiring teams, sourcing solutions, on-demand video screening, advanced analytics, onboarding, and it seamlessly integrates with HR systems. Today, thousands of companies are recruiting with Jobvite including LinkedIn, Spotify, Schneider Electric, and Zappos. Jobvite was named a leader in the "[Forrester Wave for Talent Acquisition, Q3 2015.](#)"

**FOUNDED:** 2006

**OFFICES:** Headquartered in San Mateo, CA with an office in London, UK

**EMPLOYEES:** 185

#### **JOBVITE MOMENTUM:**

- Q4 2015 total bookings were up 97% from Q4 2014
- Q4 2015 mid-market and enterprise bookings were up 273% from Q4 2014

#### **CUSTOMER SUCCESS:**

- Awarded the Gold Stevie Award for Best Customer Service Team among software companies over 100 people
- Jobvite's positive NPS Score (a standard measure of customer satisfaction) is up 52% in 2016, YoY.
- 75% of customers gave our Customer Success team an "A" grade and 60% gave them perfect scores across the board.

#### **JOB SEEKER DATABASE:**

- Job Seeker Applications in Database: 50+M
- Positions Posted in 2015: 489K
- Applications Submitted in 2015: 13+M
- Jobseekers who visited a Jobvite-powered site in 2015: 42+M

#### **FUNDING:**

\$55.5M in 4 rounds from Catalyst Investors, ATA Ventures, CMEA Capital, and Trident Capital

#### **LEADERSHIP:**

**Dan Finnigan**, Chief Executive Officer

**Adam Hyder**, Chief Technology Officer

**Tim Lambert**, Chief Revenue Officer

**Peter Maloney**, Chief Financial Officer

**Rachel Bitte**, Chief People Officer

**Bill Loller**, Chief Product Officer

**Andy Priest**, Chief Customer Officer

**Matt Singer**, Vice President of Marketing

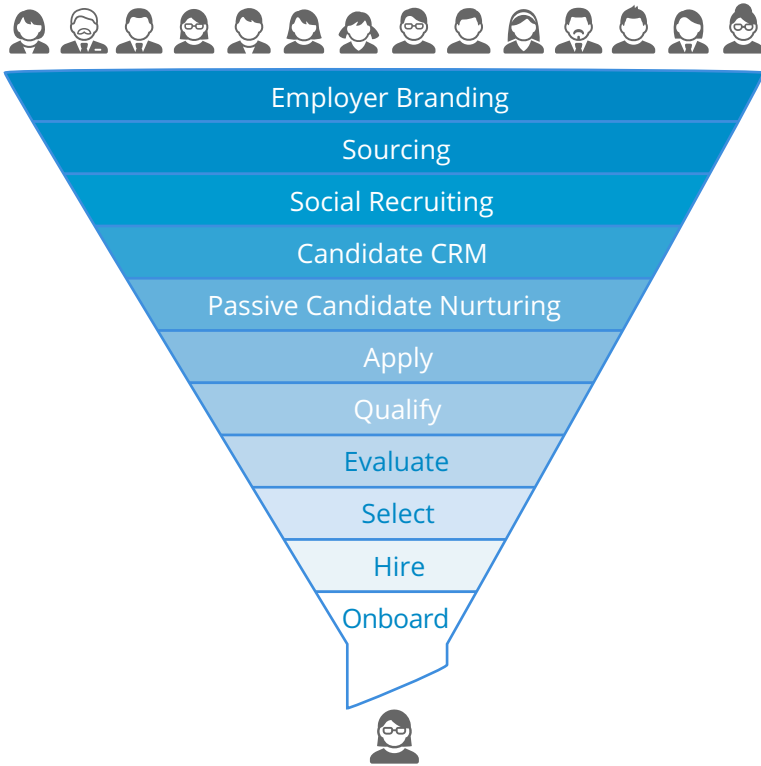
**Robert Tsao**, Vice President of Strategic Operations

**Matt McLaughlin**, Vice President of Sales

**Skip Hilton**, Vice President of Business Development

# JOBVITE RECRUITING PLATFORM

## ACTIVITIES



## SOLUTIONS

- Jobvite** | Brand
- Jobvite** | Refer
- Jobvite** | Engage
- Jobvite** | Hire
- Jobvite** | Video
- Jobvite** | Onboard

# INDUSTRY RECOGNITION

- Leader in the Forrester Wave on Talent Acquisition, Q3 2015
- 2013-2016, Stevie Awards - 5 Silvers, 2 Gold
- Best and Brightest: Best Places to Work in the Bay Area 2015
- Inc. 5000 America's Fastest Growing Companies
- Brandon Hall Group Excellence in Technology Awards 2014 - Gold Winner
- Deloitte Technology Fast 500

# RECENTLY MENTIONED IN

- Business Insider
- Fast Company
- Forbes
- CNBC's Mad Money
- Mashable
- TechCrunch
- TIME
- USA Today
- New York Times
- Wall Street Journal

## COMPANIES RECRUITING WITH JOBVITE

### TECH

Cloudera  
ServiceNow  
Marketo  
Jive  
Zendesk  
Netsuite

### INTERNET

LinkedIn  
eHarmony  
Match.com  
Spotify  
TED  
Zillow  
GoDaddy  
Etsy  
Criteo

### MEDIA

Casale Media  
Havas  
GroupM  
MDC Partners  
Hill Holliday  
BBDO  
Demand Media

### HEALTHCARE

Sanford Health  
Allegheny Health  
AccentCare  
Evolent Health  
EMrecruits  
Align Technology  
AMN Healthcare  
Centric Health

### COOL BRANDS

Zappos  
Schneider Electric  
Verifone  
PG&E  
Farmers Insurance  
TiVo  
EF Education  
Rosetta Stone  
MassMutual  
Blizzard Entertainment